

# REGULATIONS DUTCH M&A AWARDS

M&A Awards, showcasing excellence in M&A, corporate finance and private equity.

MAAwards.nl - MenA.nl



Dear Dealmaker,

As the new M&A Community Manager, I would like to welcome you on the 12th of December to the 25th edition of the M&A Awards in the Beurs van Berlage in Amsterdam. A beautiful anniversary of which we are very proud of.

An opportunity to take a breather from your hectic life as a dealmaker and to celebrate the deals you've successfully brought to a closing. To connect with your peers and business partners at the end of the year, and beyond reflecting on the past twelve months, to look ahead at what successful steps to take the coming year.

You will be surrounded by top-level dealmakers who all have had their trials and triumphs. This is the night to share and remember. We will showcase the highlights and present the stars of this year's M&A show.

Only the best professionals and firms will take home a M&A award. Having said that, you, winner or not, play an important role in the world of mergers and acquisitions. It's you, who shapes the future of our corporate landscape. The M&A Awards are here to honor the transactions and the hard-working professionals who made them happen.

It's not only taking home a M&A award, it's also voting for who you think deserves an award. Don't forget to cast your vote.

See you at the spectacular 25th edition of the M&A Awards in the Beurs van Berlage in Amsterdam on Thursday the 12th of December. An event where professionals can connect, win, and showcase themselves.

All the best,

Elisa Houweling

M&A Community Manager

PS The 2024 M&A Awards is almost sold out. Don't miss out and reserve your party tickets today on MAAwards.nl.

#### AWARD CATEGORIES AND CRITERIA

The M&A Awards are presented in three main award categories. One for deals, one for professionals and one for firms. The following regulations are applicable to the 2024 M&A Awards:

#### CATEGORIES FOR DEALS

#### 1. Best Deal, 2. Best ECM Deal, 3. Best Mid-Cap Deal and 4. Best Small Cap Deal

The best deals are determined by skilled execution, complexity of the transaction, innovative funding, a competitive purchase price and an excellent strategy behind the transaction. Also, a great deal shows evidence of great and authentic leadership, including development of a strong, progressive culture and wider contribution to all stakeholders and society.

#### CATEGORIES FOR PROFESSIONALS

#### 5. Best Young PE Manager, 6. Best Young M&A Advisor and 7. Best Young M&A Lawyer

The best young and talented professionals (aged up to and including 35) with a minimum of between three and eight years of experience in the M&A profession and a proven track record of deals on <a href="Dealmaker.nl">Dealmaker.nl</a>. The ideal candidate makes a strong contribution to the team, reacts quickly and cooperates well with seniors, juniors and clients. The person is eager to learn, delivers superior performance and is regarded as a rising star in one's field of expertise.

#### 8. Best M&A Advisor and 9. Best M&A Advisor Mid-Market

The nominee has been involved in several leading deals (M&A Advisor > €250 million EV and M&A Advisor Mid-Market > €5-250 million EV), where he or she has demonstrably added value to all stakeholders through deep market insights, multiple years of experience, tailored service, and excellent dealmaking skills. Due to his or her approach, clients eagerly want to work with this Dealmaker. As a senior professional, this Dealmaker contributes to the development of young talent and to the quality of the field.

#### 10. Best M&A Lawyer and 11. Best M&A Lawyer Mid-Market

The nominee has been involved in several leading deals (M&A Lawyer > €250 million EV and M&A Lawyer Mid-Market > €5-250 million EV), where he or she is recognized as an excellent and acknowledged lawyer with multiple years of experience in the merger and acquisition practice. Industry expertise, strong cross-border capabilities, first-class legal knowledge, and exceptional negotiation skills make this person a highly sought-after lawyer in the market. As a senior professional, this Dealmaker contributes to the development of young talent and to the quality of the field.

#### 12. Best Debt Advisor

The nominee has been involved in several leading deals where he or she successfully resolved financing issues through deep market insight, creativity, and a strong sense of all stakeholders' interests. With an excellent track record ranging from acquisition financing to refinancing and restructuring, this advisor is seen as reliable and professional by clients, banks, and lawyers. As a senior professional, this Dealmaker contributes to the development of young talent and to the quality of the field.

#### 13. Best M&A Tax Advisor

The title of Best M&A Tax Advisor is earned by the tax expert with an excellent track record, an impressive history, and expertise in overseeing all relevant tax aspects of the transaction, including deal structure, and mitigating or quantifying tax risks relevant to the transaction. The nominee is a respected expert and advisor for solving complex tax issues and has a broad view and impact on the legal, commercial, and financial aspects of the transaction. As a senior professional, this Dealmaker contributes to the development of young talent and to the quality of the field.

#### CATEGORIES FOR FIRMS

#### 14. Best M&A Law Firm and 15. Best Dutch M&A Law Boutique

The Best M&A Law Firm ranks high in the <u>league tables</u>. The firms' elite teams with strong cross-border abilities and in depth industry knowledge is much in demand and indispensable for any successful merger or acquisition.

#### 16. Best M&A House and 17. Best M&A House Mid-Market

The Best M&A House ranks high in the <u>league tables</u> (M&A House > €250 million EV and M&A House Mid-Market > €5-250 million EV). The firm is widely known as the preferred party by CEOs and investors. The Best Dutch M&A House is a rainmaker and a shaper of the Dutch corporate landscape. It performs beyond expectations.

#### 18. Best Transaction Services Firm and 19. Best Transaction Services Firm Mid-Market

The Best Transaction Services firm (Transaction Services Firm >  $\leq$ 250 million EV and Best Transaction Services Firm Mid-Market >  $\leq$ 5-250 million EV) identifies and solves all potential problems and contributes to a successful negotiation for the best price and conditions for one's clients. The advice is indispensable for a smooth transition and faster realization of post-merger synergies.

## 20. Best Private Equity House, 21. Best Private Equity House Mid-Market, 22. Best Private Equity House Lower Mid-Market, 23. Best Family Office, 24. Best Hands-On Investment firm, 25. Best Venture & Growth Capital Provider

The winners in this category are leading the pack with smart investments that bring sustainable value to all shareholders and stakeholders. The winning firms are involved in landmark deals and are considered a role model for the industry.

#### 26. Best Acquisition Finance Provider

The Best Acquisition Finance Provider is a bank or direct lender best known for its anticipation of clients' interests, outstanding knowledge and ability to combine attractive pricing with the right terms. Its technically very competent teams are exemplary.

#### 27. Best Diversity Award

Inclusion is crucial in today's society, which is why we would like to award the firm which over the past year has contributed the greatest and therefore meets society's demand. The winning firm has shown crucial innovative progress, which is reproducible and moving the needle the most, providing inspiration for others.

#### FRAMEWORK

- **1.** Annually in October, the organization conducts the M&A Awards survey. Via the survey a selected group of eperts can cast their vote for the longlisted firms and dealmakers.
- 2. Based on the M&A League Tables, the organization draws up a list of leading companies in M&A, corporate finance and private equity. Added to this list are corporates involved in deals from the end of 2023 until the end of 2024 larger than 50 million euros. Experts working in these companies are invited to take part in the survey.
- **3.** The M&A League Tables is used by the organization to create longlists for the survey and to select and check experts, nominated deals and firms. The period used for the rankings is from 1 November 2023 untill 1 November 2024.
- **4.** The longlisted deals must at least have one Dutch component. A company is regarded Dutch if it is listed on the Euronext Amsterdam Stock Exchange or is headquartered in the Netherlands or has key activities in the Netherlands. Exceptions can be made (1) if the editorial board of <u>Dealmaker.nl</u> has reasons to assume a company is registered in the Netherlands for other than operational reasons (e.g. fiscal), (2) in case the company uses dual headquarters, (3) or in case the company separated the legal and operational headquarters.
- **5.** The longlisted deals need to be announced\* or closed between October 15, 2023 and October 11, 2024. (\*nothing in the public domain is to question the eventual approval of the transaction).
- **6.** A deal can only be nominated once for the M&A Awards.
- 7. A deal, professional or firm cannot be nominated in multiple categories. In that case the nomination in the category with the most votes will count and the nomination in the other category will be cancelled. The votes will not be lost, but will be added to the score of this deal, professional or firm.
- **8.** Firms and professionals must have been actively involved in multiple mid-market and large- cap deals between November 1, 2023 and November 1, 2024. Foreign firms and professionals can also be nominated, on the condition that they have been active in this time frame in the Dutch market.

- **9.** a. Nominations for Best M&A Advisor, Best M&A Advisor Mid-Market, Best M&A Lawyer and Best M&A Lawyer Mid-Market, Best Debt Advisor and Best M&A Tax Advisor must be submitted via MAAwards.nl. Each organization can nominate a maximum of two individuals per award category, with at least one of them being a female nominee. An organization can also nominate someone from outside their organization to meet the criteria mentioned above. The deadline for submissions is September 23, 2024 at 11:59 PM.
  - b. Nominations for Best Debt Advisor and Best M&A Tax Advisor must be submitted via <u>MAAwards.nl</u>. Each organization can nominate a maximum of two individuals per award category. An organization can also nominate someone from outside their organization to meet the criteria mentioned above. The deadline for submissions is September 23, 2024 at 11:59 PM.
- **10.** Nominations for the categories Best Deal en Best Mid Cap Deal must be submitted via MAAwards.nl. Only forms received before October 14, 2024 23:59 PM are valid. Deals which are not eligible for nomination;
  - Joint Ventures
  - Minority Investments
  - IPO's
  - Bare asset deals
  - non-Dutch deals
- **11.** Nominations for the categories Best Small Cap Deal must be submitted via <u>MAAwards.nl</u>. Only forms received before October 14, 2024 23:59 PM are valid. Deals which are not eligible for nomination;
  - Joint Ventures
  - Minority Investments
  - IPO's
  - Bare asset deals
  - non-Dutch deals
- **12.** Nominations for the categories Best Young M&A Advisor, Best Young Private Equity Manager and Best Young M&A Lawyer must be submitted via <u>MAAwards.nl</u>. Only forms received before October 14, 2024 23:59 PM are valid.
- **13.** Nominations for the categories Best Diversity Firm Award must be submitted via <u>MAAwards.nl</u>. Only forms received before October 21, 2024 23:59 PM are valid.
- **14.** The determination of the nominees and the winners of the M&A Awards is supervised by a civil law notary.
- **15.** The M&A Awards are evaluated annually. Subjects of evaluation are among others the regulations and the categories.

#### DEFINITIONS

- 1. Regulations: this document defining the nomination process and the determination of the winners.
- **2.** Organization: Sijthoff Media, Weesperplein 4A, 1018 WZ Amsterdam, organiser of the M&A Awards.
- **3.** M&A League Tables: a database maintained by Sijthoff Media listing deals and professionals in the Dutch market that is used in the M&A Awards procedure. Submitting deals, companies and professionals to the M&A League Tables is free of charge. The M&A League Tables is freely accessible in the month October. See Dealmaker.nl.
- **4.** Deals, firms and professionals categories:

Deals

- a. Large-cap segment: deals with a value larger than 250 million euros.
- b. Mid-market segment: deals with a value between 50 and 250 million euros.
- c. Small Cap segment: deals with a value between 5 and 50 million euros.

Firms and professionals categories:

- a. Large-cap segment: deals with a value larger than 250 million euros.
- b. Mid-market segment: deals with a value between 5 and 250 million euros.
- **5.** Private equity categories:
  - a. Top segment: funds larger than 1 billion euros.
  - b. Mid-market segment: funds with a value between 100 million and 1 billion euros.
  - c. Lower mid-market segment: funds with a value up to 100 million euros.
- **6.** Experts: people working in M&A, corporate finance and/or private equity in senior positions such as partner or managing director as well as M&A Directors, CFOs and General Counsel of the largest Dutch companies with M&A, Corporate Finance in their portfolio.
- **7.** Panel of judges: small dedicated groups of experts selected to cast their votes for specific M&A Awards categories.
- **8.** Survey: online research among experts to determine M&A Awards results. Via the survey a selected group of eperts can cast their vote for the longlisted firms and dealmakers.
- **9.** Deal: a transaction between multiple companies in which shares are bought and sold and/or funding is being provided.
- **10.** ECM Deal: completed equity capital markets transaction on Euronext Amsterdam which include among others an initial public offering (IPO), a follow on offering, a convertible bond offering or a delisting.

- 11. Nominations: completed endorsement for the categories Best M&A Advisor, Best M&A Advisor Mid-Market, Best M&A Lawyer and Best M&A Lawyer Mid-Market, Best Debt Advisor, Best M&A Tax Advisor, Best Small Cap Deal, Best Young M&A Advisor, Best Young Private Equity Manager and Best Young M&A Lawyer describing which deal or individual is nominated.
- **12.** Longlist: a list naming deals, firms or professionals used in the survey. Enabling voters to choose their favorite. Longlists are drafted on the M&A League Tables and the organization's insight.

#### DETERMINATION NOMINEES AND WINNERS

- **1.** In the categories Best Deal and Best Deal Mid-Cap, nominations can be submitted via <u>MAAwards.nl</u>. Scores are determined for 75% by a panel of judges and for 25% by votes of visitors of <u>Dealmaker.nl</u>. A selection of the nominated deals is presented to the panel of judges.
- 2. In the categories Best Small Cap Deal, Best Young M&A Advisor, Best Young Private Equity Manager and Best Young M&A Lawyer, pre-nominations can be submitted via MAAwards.nl. Scores are determined for 75% by panels of judges and for 25% by votes of visitors of Dealmaker.nl. A selection of the nominated deals is presented to the panel of judges.
- **3.** In the category Best Small Cap Deal, pitches are presented by the nominees in front of the panel of judges.
- **4.** In the categories Best Young M&A Advisor, Best Young Private Equity Manager and Best Young M&A Lawyer, nominees will present themselves and their pitch in front of a panel of judges.
- **5.** In the category Best Diversity Firm, a panel of judges will choose the winner based on three criteria: Move the needle is what they are doing moving the needle in Diversity & Inclusion. Reproducible is what they are doing capable of being easily replicated and so gaining greater traction in the industry. Innovative is what they are doing innovative and different and what positive developments have they shown compared to last year as well as previous years.
- **6.** In the categories Best M&A Advisor, Best M&A Advisor Mid-Market, Best M&A Lawyer and Best M&A Lawyer Mid-Market, Best Debt Advisor and Best M&A Tax Advisor nominations can be submitted via MAAwards.nl. Scores are determined by the expert votes in the M&A Awards Survey.
- 7. The results in all other categories are exclusively based on the outcome of the survey.
- **8.** The survey outcome for the firm categories M&A House, M&A Law Firm, M&A Law Boutique, Best Transaction Services Firm, Best Transaction Services Firm Mid-Market are calculated by combining the number of votes and the position in the M&A League Tables. Each weighing 50%. The number of deals and the value of the deals are taken into account.\*

- **9.** Votes casted by Private Equity Investors, entrepreneurs, CEOs, CFOs, M&A Directors and General Counsel are counted twice.
- **10.** Per company a maximum of 10 professionals are eligible to vote.
- 11. If more than 10 experts in the same discipline and from the same company participate in the survey, only the rating of the expert with the most completed survey will be taken into account. If 11 experts have filled in the questionnaire equally, only the rating of the most senior expert will be taken into account.
- **12.** Experts are allowed to vote for multiple companies or professionals or deals in one category. In the individual categories, experts can only vote for 1 person, and it is not possible to vote for multiple individuals.
- **13.** If an expert votes for a firm or colleague he or she is currently working for or votes on him or herself, the vote is declared invalid.
- **14.** Individual Dealmakers who have won an M&A Award in the categories Best M&A Advisor, Best M&A Advisor Mid-Market, Best M&A Lawyer and Best M&A Lawyer Mid-Market, Best Debt Advisor and Best M&A Tax Advisor the previous year cannot be nominated for a M&A Award in the same Category in the following year.
- **15.** The organization verifies if all questionnaires, votes and nominations meet the requirements as stipulated in these regulations. If needed, endorsements, votes and nominations are declared invalid. If the organization decides that a category has not received enough votes or the number of endorsements is lower than 3, the organization withdraws the category.
- **16.** If multiple persons, deals or companies receive exactly the same amount of votes, the organization decides who to nominate and who will win.

<sup>\*</sup> Explication: The first step is to calculate points based on the votes from experts. Suppose the nominated firm holds position 1 based on the number of votes. This gives 21 - 1 (position) = 20 points. The second step is to calculate points based on the M&A League Tables. Suppose the nominated firm holds position 1 in the M&A League Tables based on the number of deals done and position 3 based on the total deal value of deals done. The score in the league tables is (21 - 1)\*50% + (21 - 3)\*50% = 19. The third step is to combine the points from the votes and the M&A League Tables. The total score is (20 + 19)\*50% = 19.5.

#### ANNOUNCEMENT OF RESULTS

- 1. Nominees receive a confirmation of their nomination by e-mail, via announcements on MAAwards. nl, MenA.nl, Dealmaker.nl, CFO.nl and FM.nl as well as via media such as M&A Magazine and CFO Magazine and Het Financieele Dagblad.
- 2. A description is made of nominated deals, companies and professionals. This description will be used in various publications. Nominees are asked to submit the requested information with regards to the deal (particulars, size, etc.). These descriptions will be revised and then published on MenA.nl. If the organization does not receive a description, it will draft up a text at its sole discretion.
- **3.** All nominees and winners receive a media kit containing the logo of the M&A Awards, which they can use in their communication.
- **4.** The winners will be announced during the exclusive gala dinner on the night of the M&A Awards.

#### **WINNERS 2022-2023**

Exemplifying excellence in M&A, corporate finance and private equity.

**Best Deal** 

sopra Steria



**Best Deal Mid-Market** 





**Best M&A Law Boutique** 



**Best M&A Law Firm** 

LOYENS LOEFF

**Best M&A House Mid-Market** 

**Oaklins** 

**Best M&A House** 



Best Transaction Services Firm Mid-Market



**Best Transaction Services Firm** 



**Best Acquisition Finance Provider** 



Best Venture & Growth Capital Provider



**Best Hands-On Investment Firm** 



**Best Family Office** 



**Best Private Equity House Lower Mid-Market** 



Best Private Equity House Mid-Market

**EGERIA** 

**Best Private Equity House** 

WATERLAND

**Best M&A Advisor** 

Bastiaan Vaandrager Rothschild & Co

Best M&A Advisor Mid-Market

Martijn Koops

Lincoln International

**Best Debt Advisor** 

Marcel van de Wijdeven Nielen Schuman **Best M&A Tax Advisor** 

Ronald van de Merwe JSA Tax **Best M&A Lawyer Mid-Market** 

**Laura Overes** deBreij

**Best M&A Lawyer** 

**Lennard Keijzer** De Brauw Blackstone Westbroek **Best Diversity Firm** 



**Best Small Cap Deal** 





**Best Young M&A Advisor** 

Aleksa Nikolic ING

**Best Young M&A Lawyer** 

Omar El Gachi Stibbe **Best Young PE Manager** 

Katherine de Kruiff Torqx Capital Partners

#### **WINNERS 2000-2023**

Exemplifying excellence in M&A, corporate finance and private equity.

#### > BEST DEAL

Sopra Steria - Ordina

2023

**DSM** - Firmenich

2022

Parcom & Mississippi Ventures – HEMA

2021

Takeaway.com - Just Eat

2020

ATHORA - VIVAT - NN

2019

The Carlyle Group & GIC - AkzoNobel

**Specialty Chemicals** 

2018

Toyota Industries - Vanderlande Industries

2017

Qualcomm - NXP

2016

Ahold - Delhaize

2015

Ziggo - Liberty Global

2014

JAB - D.E. Master Blenders

2013

ASML - Intel - Samsung - TSMC

2012

3i - Action

2011

Bencis - Catalpa

2010

Jumbo Supermarkten - Super de Boer

2009

Nederlandse Staat - Fortis

2008

AkzoNobel - ICI

2007

F. van Lanschot bankiers - Kempen & Co

2006

ABN AMRO - Antonveneta

2005

Heineken - BBAG

2003

Aalberts Industries - Yorkshire Fittings

2002

**Buhrmann - Samas Groep Office Division** 

2001

Numico - Rexall Sundown

#### BEST DEAL MID-CAP

EPI - iDEAL & Payconiq

2023

Sonos - Mayht Technologies

2022

Legrand - Ecotap

2021

Royal DSM - Royal CSK

2020

Van Leeuwen - Benteler

2019

Nuts Groep - Nederlandse Energie

Maatschappij

2018

Ergon Capital Partners - Keesing Media

Group

2017

Parcom Capital - Simpel

2016

Egeria - Imtech Traffic & Infra

2015

Flamco - Aalberts Industries

2014

**IK Investment Partners - Ampelmann** 

2013

AAC Capital Partners - Salad Signature

2012

NPM & Management - Kiwa

2011

#### BEST SMALL CAP DEAL

Indutrade - SKS

2023

team.blue - Lead info

2022

**NIBC Investment Partners - Hemink** 

2021

Infoplaza - Weeronline.nl

2020

Companjen Family - Bakker Bart

2019

**KPN - QSight IT** 

2018

Active Capital Company - Arnold Suhr

2017

Orange - Login Consultants

2016

Scheybeeck Investments - S-P-S

2015

Salarisprofs - Manpower

#### BEST M&A LAWYER

Lennard Keijzer - De Brauw Blackstone Westbroek

2023, 2021

Arne Grimme - De Brauw Blackstone Westbroek

2022, 2018, 2017, 2016, 2015, 2014, 2013

Karine Kodde - Allen & Overy 2020, 2008

Leo Groothuis - NautaDutilh 2019

Jan Louis Burggraaf - Allen & Overy 2012, 2011, 2010, 2009, 2007, 2006, 2005, 2004

## BEST M&A LAWYER MID-MARKET

Laura Overes - DeBreij 2023

Matthijs Ingen-Housz - INGEN HOUSZ 2022, 2021, 2020, 2017

Dennis de Breij - DeBreij 2019

Bram Caudri - Houthoff 2018

Luc Habets - Lexence 2016

Karine Kodde - Allen & Overy 2015

Herman Kaemingk - Loyens & Loeff 2014, 2013, 2012, 2011, 2010, 2009, 2007, 2006

Femke Bierman - Allen & Overy 2008

#### BEST M&A HOUSE

Rothschild & Co 2023, 2022, 2018

ING

2021, 2020, 2019, 2017, 2016, 2015

BEST M&A HOUSE MID-MARKET

**Oaklins** 

2023

BEST TRANSACTION SERVICES FIRM

**PwC** 

2023

BEST TRANSACTION SERVICES FIRM MID-MARKET

Sincerius

2023

BEST DEBT ADVISOR

Marcel van de Wijdeven - Nielen Schuman 2023

Rafael Gomez Nunez - Nielen Schuman 2022, 2021

**Daan Bouwman - Nielen Schuman** 2020, 2019, 2018, 2017, 2016, 2015, 2014, 2013, 2012

Paul Nielen - Nielen Schuman 2011

Robert Schuman - Nielen Schuman 2010

#### BEST M&A TAX ADVISOR

Ronald van de Merwe - JSA Tax 2023

Rowdy Schouten - JSA Tax

2022, 2021, 2020, 2019, 2018, 2017, 2016, 2015, 2014, 2013, 2011

Oscar Janssen - JSA Tax

2012

Arthur Goedkoop - Deloitte

2010

Guido Derckx - Loyens & Loeff

2009, 2004

Remko Franssen - Deloitte

2008

Oscar Kinders - PwC

2007, 2006

Olaf van der Donk - Allen & Overy

2005

#### BEST YOUNG PRIVATE EQUITY MANAGER

Katherine de Kruiff - Torqx Capital Partners 2023

Sjoerd Aarts - Main Capital Partners

2022

Chiel Soeter - De Hoge Dennen Capital

2021

Leonard Spigt - Active Capital Company

2020

Ronald Kemmeren - HPE Growth

2019

#### BEST YOUNG M&A LAWYER

Omar El Gachi - Stibbe

2023

Dominique Coumans - Allen & Overy

2022

Julius Kahn - Freshfields Bruckhaus Deringer

2021

Marieke Pols - NautaDutilh

2020

Olivier Valk - Allen & Overy

2019

Richard Witvliet - Houthoff

2018

#### BEST YOUNG M&A ADVISOR

Aleksa Nikolic - ING

2023

Job Zoer - Lincoln International

2022

Jesse Voorburgh - ING

2021

Wendy van Luit - PwC

2020

William Jones - Rabobank

2019

Myrthe van Bijsterveld - Rabobank

#### BEST M&A LAW FIRM

Loyens & Loeff

2023

Allen & Overy

2022, 2021, 2020, 2019, 2018, 2017, 2016

De Brauw Blackstone Westbroek 2015

BEST DUTCH M&A LAW BOUTIQUE

DeBreij

2023, 2022, 2021, 2020, 2019, 2017, 2015

Stek

2018

Vriman M&A Lawyers

2016

BEST ACQUISITION FINANCE PROVIDER

ING

2023, 2022, 2021, 2020, 2019, 2018

BEST VENTURE & GROWTH CAPITAL PROVIDER

**Holland Capital** 

2023, 2022, 2021, 2020

**Prime Ventures** 

2019, 2018

BEST HANDS-ON INVESTMENT FIRM

**Torqx Capital Partners** 

2023, 2022, 2021, 2019

Standard Investment

2020, 2018

BEST FAMILY OFFICE

NPM

2023, 2022, 2020, 2019, 2018

**HAL Investments** 

2021

BEST PRIVATE EQUITY HOUSE LOWER MID-MARKET

Karmijn Kapitaal

2023, 2022

Standard Investment

2021, 2019

**Active Capital Company** 

2020

**AAC Capital** 

2018

BEST PRIVATE EQUITY HOUSE MID-MARKET

Egeria

2023

**Bencis Capital Partners** 

2022, 2018

Main Capital Partners

2021

Parcom Capital

2020, 2019

BEST PRIVATE EQUITY HOUSE

Waterland

2023, 2022, 2021, 2020, 2019, 2018

#### BEST M&A ADVISOR MID-MARKET

Martijn Koops - Lincoln International 2023

Tim Boer - ING

2022

Paul de Hek - DC Advisory

2021, 2020

Eric Wijs - Lincoln International

2019, 2018, 2016

Matthew Gooch - William Blair

2017

Robert Specken - ING

2015

Jorn van Etten - ABN AMRO

2014

Onno Sloterdijk - KPMG

2013, 2012, 2009, 2008, 2007

Rob van der Laan - Boer & Croon

2011

Maarten Wolleswinkel - Holland

**Corporate Finance** 

2010

Yme van der Wal - Phidelphi

2006

#### BEST M&A ADVISOR

Bastiaan Vaandrager - Rothschild & Co

2023, 2020, 2019, 2018, 2017, 2016, 2013, 2010

Sander Griffejoen - Rothschild & Co

2022, 2021

Maurits Duynstee - ING

2015, 2012, 2009

**Hugo Peek - ABN AMRO** 

2014

Rob Oudman - Leonardo & Co

2011

Wouter Han - Lazard

2008

Rob Oudman - BNP Paribas

2007

**Bob Elfring - Lehman Brothers** 

2006

Maarten Wolleswinkel - Oaklins Netherlands

2005

Paul Nielen - Nielen van Schaik

2004

#### > BEST DIVERSITY FIRM

Pellicaan Advocaten

2023

**Deloitte** 

2022

NautaDutilh

#### BEST YOUNG TALENT

Niels Jonker - Rabobank 2017

Peter de Kluijver - Rabobank 2016

Sabine Schoute - Loyens & Loeff 2015

Remco Goes - Deloitte 2014

Laura de Jong - AKD 2013

#### **> BEST VALUATOR**

**Wim Holterman - PwC** 2017, 2016, 2015, 2014, 2012, 2011, 2010

Jeroen Weimer - KPMG 2013, 2008

Henk Oosterhout - Duff & Phelps 2009

## BEST EQUITY CAPITAL MARKETS BANKER

Pim Kist - ING Bank 2017

Chris van Schuppen - ABN AMRO 2016, 2015

Willem-Jan Meijer - ING 2014

## BEST EQUITY CAPITAL MARKETS LAWYER

Tim Stevens - Allen & Overy 2017

Pieter Schütte - Stibbe 2016, 2015

Jan Willem Hoevers - De Brauw Blackstone Westbroek 2014

## BEST BANKING AND FINANCE LAWYER

Jelle Hofland - Clifford Chance 2017

Femke Bierman - Allen & Overy 2016, 2015

#### BEST GENERAL COUNSEL

Lonneke de Beer - SHV Holdings 2017

Corneel Ryde - Intertrust Group 2016, 2015

Jan Pieter Witsen Elias - Ziggo 2014

#### BEST POST MERGER INTEGRATION ADVISOR

Harold de Bruijn - KPMG 2014

Jasper Knol Bruins - Deloitte 2013, 2012

#### BEST PR ADVISOR

**Uneke Dekkers - CFF Communications** 2017

Frans van der Grint - Hill+Knowlton Strategies 2016, 2015, 2014, 2013, 2012

Ingo Heijnen - Hill+Knowlton Strategies 2011, 2010

José Tijssen - CFF Communications 2009, 2008

#### BEST RESTRUCTURING ADVISOR

Peter Wolterman - PwC

2017, 2015, 2014, 2013

Stefaan Vansteenkiste - Alvarez & Marsal 2016

## BEST PRIVATE EQUITY MANAGER

Pieter de Jong - 3i

2017, 2016, 2015

Bram Grimmelt – Advent International 2014

Hugo van Berckel - CVC Capital Partners

2013, 2012, 2011, 2010, 2007

Lex Douze - Waterland Private Equity 2009

Joost Verbeek - Rabo Private Equity 2008

Rob Thielen - Waterland

2006

Boudewijn Molenaar - Gilde 2005

Alexander van Wassenaer - Alpinvest 2004

#### > BEST LIMITED PARTNER

Eric-Jan Vink - PGGM

2017, 2016, 2014

Ruulke Bagijn - PGGM

2015

#### BEST PRIVATE EQUITY MANAGER MID-MARKET

Zoran van Gessel - Bencis Capital Partners 2017, 2012, 2010, 2008

Bas Glas - Gilde Equity Management 2016

Perry Bos – Nordian Capital Partners 2015, 2014

Remko Hilhorst - IK Investment Partners 2013

Bob Kramer - ABN AMRO Participaties 2011

Menno van der Meer - Bencis Capital Partners 2009

Gerhard Nordemann - Gilde Investment Management 2007

#### BEST M&A DIRECTOR

Pim Berendsen - PostNL

2017

Stewart McCrone - Philips 2016

MarcKoster - Heineken 2015, 2014

Ivo Lurvink - ING Groep 2013, 2012

James Nolan - Philips 2011

#### BEST INVESTMENT MANAGER FAMILY OFFICE

Taco Rietveld - HB Capital

2017

Stef Koning - HB Capital

2016, 2014

Jaap van Wiechen - HAL Investments

2015

## BEST ACQUISITION FINANCE BANKER

Franck de Lange - ABN AMRO

2017

Laetitia Thate - ING Bank

2016, 2015

Marin Boon - Rabobank

2014, 2013, 2012, 2011

Diederik Kolfschoten - Deutsche Bank

2010

Mark Milders - ING

2009

Riëlla van de Vondervoort - Bank of

Scotland

2008, 2007

Erwin de Jong - ABN AMRO

2006, 2004

#### BEST ACQUISITION FINANCE BANKER MID-MARKET

Twan Geurts - Rabobank

2008, 2007

Alexander Olgers - F. van Lanschot

**Bankiers** 

2006

#### BEST TRANSACTION SERVICES ADVISOR

Joost Siemensma - SINCERIUS

2022, 2021, 2018

Remco van Daal - PwC

2020, 2019

Hans Dullaert - PwC

2017

Ad Veken - Deloitte

2016, 2015, 2014, 2010, 2008

Ewald van Hamersveld - KPMG

2013, 2012, 2011

Maurice Dercks - Deloitte

2009

Cornelis Smaal - PwC

2007

Peter van Mierlo - PwC

2006, 2005

#### > BEST DUTCH M&A BOUTIQUE

**Rothschild** 

2017

Nielen Schuman

2016

Leonardo & Co

2015

### BEST M&A LAW FIRM UNDER DUTCH LAW

De Brauw Blackstone Westbroek

#### BEST TRANSACTION SERVICES ADVISOR MID-MARKET

Remco van Daal - PwC

2017, 2016

Arnoud Oltmans - Deloitte

2015, 2014

Niek Kolkman - KPMG

2013

## BEST VENTURE CAPITAL MANAGER

Sake Bosch - Prime Ventures

2017, 2016, 2015, 2014, 2013, 2012, 2011

#### BEST ECM DEAL

De-SPAC of Pegasus Entrepreneurs - FL Entertainment

2022

IPO of Universal Music Group

2021

IPO of CM.Com

2020

**IPO Adyen** 

2018

**IPO VolkerWessels** 

2017

IPO Takeaway.com

2016

**IPO Grandvision** 

2015

**IPO IMCD** 

2014

#### BEST BUY OUT MANAGER

Jim Vermeule - DentConnect

2017

René Moos - Basic-Fit

2016

David de Buck - CEO Intertrust

2015

José Duarte - UNIT4

2014

Jan van der Tempel - Ampelmann

2013

Erik Bras - Salad Signature

2012

Matthijs van der Lely - Selexyz

2010

Daniël Ropers - Bol.com

2009

Maria van der Sluijs-Plantz - TMF Group

2008

Ronald van Zetten - HEMA

2007

Huub van Doorne - Lucas Bols

2006

Marc Staal - Borstlap

2005

Ed Hamming, Vendex-KBB

2004

Theo Willemsen - Raet

#### LIFETIME ACHIEVEMENT AWARD

Ewald van Hamersveld - KPMG 2020

Ernst Knoeff – Deutsche Bank 2014

#### BEST ENTREPENEUR

Marcel Boekhoorn - Ramphastos Investments

2018

#### BEST DEALMAKER

Jan Louis Burggraaf: Allen & Overy 2015

#### BEST INVESTMENT MANAGER INSTITUTIONAL

Eric-Jan Vink - PGGM 2014

BEST M&A STRATEGY

Jan Aalberts - Aalberts Industries 2006



M&A Awards, showcasing excellence in M&A, corporate finance and private equity.